

ORDINARY GENERAL SHAREHOLDERS' MEETING

2015

15 April

José Folgado Blanco CHAIRMAN AND CEO



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Rafael García de Diego Barber SECRETARY OF THE BOARD OF DIRECTORS



SOUND FINANCIAL RESULTS

Profits, without the impact of one-off events, grew by 5.4 % in 2014.

One-off events during the year

- Agreement for the compensation of TDE.
- Acquisition of the ADIF fibre optic network.
- New corporate income tax law.

European energy policy

New objectives regarding energy and climate change for 2030

- •40 % reduction in CO₂ emissions compared to 1990.
- •27 % share of renewable energy in end-use consumption.
- •27 % improvement in energy efficiency.
- Level of electrical interconnection between member countries:



% of installed capacity of electric production



European energy policy

Publication of the "Energy Union Package": strategy based on five dimensions

- 1. Reduce the dependence on imported energy.
- 2. Obtain an integrated European Energy market.
- 3. Promote energy efficiency to moderate demand.
- 4. Minimise the economy's dependence on coal.
- 5.Increase research, innovation and competitiveness.



The development of interconnections is key to achieving the European energy objectives



European energy policy

Specific strategy to guarantee the domestic electricity market

- Reach a 10 % interconnection capacity in 2020 for all member states.
- Madrid Summit on interconnections between Spain,
 France and Portugal.

Agreements reached

- Achieve an interconnection capacity of 8,000 MW between Spain and France via new projects:
 - Underwater interconnection via the Bay of Biscay.
 - Two new interconnection projects via Navarre or the Basque Country and Aragon.



Macroeconomic backdrop

Change of direction of the Spanish economy towards the recovery

- Annual growth of GDP: 1.4 % in 2014.
- Creation of net employment for the first time since 2007.

Main factors in the economic reactivation

- Recovery of internal demand.
- Drop in oil prices.
- Progressive devaluation of the euro.
- Improvement in efficiency and competitiveness of production processes.
- Structural reforms implemented by the Government.



Growth in economic activity of around 2.5 % forecast for 2015



Electricity reform

2014: first year of application of the new regulatory framework to guarantee the economic sustainability of the electricity system

Results

 Minimal imbalance between regulated income and costs in 2014 much less than the tariff deficit of € 3,000 M of previous years.

Regulatory developments still pending

- New remuneration model for the transport activity
 - Estimated average annual income growth of 3 % for the period 2015-2019.

Approval of Order IET/728/2014

• Transfer of the Chira-Soria hydroelectric pumping station project on Gran Canaria to Red Eléctrica as system operator.



Investment in the transmission grid

Annual investment
(in line with economic backdrop)

€ Mn



More grid in service

- •600 km of new circuits.
- •95 new positions.
- •3,250 MVA more of transformer capacity.

Priority projects

- •Interconnection with France: Santa Llogaia-Baixas line.
- •Interconnection with Portugal: Puebla de Guzmán-Tavira line.

We manage a transmission grid with 42,600 km of line and 5,300 substation positions



Strengthening international interconnections

New interconnection with France:

A technological challenge on a global scale

- Doubles current interconnection capacity to 2,800 MW.
- Reinforces the safety of the system in Spain and Portugal.
- Greater support to integrate renewable energies.

Spain-France Interconnection

 New phase-shifting transformer planned for the Arkale-Argia 220 kV line to balance the commercial interchange capacities.

New interconnection with Portugal via Andalusia

- Increases inter capacity by 400 MW to 2,700 MW.
- Improves the safety of the supply in the area.
- Provides greater operational reliability to the system in Spain and Portugal.



Improvement to non-mainland electricity systems

Commencement of Majorca-Ibiza link:

€ 215 M

- Strengthens the electrical integration of the Balearic Islands with the peninsular system.
- Guarantees the reliability of the supply across the archipelago.
- Cuts system costs and fosters competition.

Investment in the Canary Islands transmission grid:

€ 800 M

- Encouraging the progressive change in the energy model on the islands to one that is more sustainable and efficient.
- Progress towards safer and more robust electric systems.
- Development of interconnections between islands.

Chira-Soria pumping station:

€ 300 M

 System operator tool for the stability and safety of the electric supply.



Integrating renewables

Demand met with renewables (%)



CECRE

Renewable energy control centre which contributes to:

- Encouraging the use of indigenous energy.
- Reducing CO₂ emissions.
- Reducing the dependence on imported energy.



International investment

Investments in transmission infrastructures in Peru

2014

- Commercial start-up of the Tintaya-Socabaya 220 kV line.
 - Concession awarded for a period of 30 years.

2015

- Award of the Azángaro-Juliaca-Puno 220 kV line.
 - Construction of 115 km of line and associated substations.
 - Construction period of 33 months.
 - Forecast investment of 61 million euros.
 - Operation and maintenance for 30 years.



Results 2014: main figures

Millions of euros	2013	2014	∆%
Revenue	1,758	1,847	5.0
Gross operating result (EBITDA)	1,302	1,385	6.4
Profit before tax	733	854	16.4
Profit for the period	529	718	35.7
Total investment	596	956*	60.4

^{*} Includes purchase of fiber optic network ADIF € 434 M.

The profit for ordinary activities, without one-off events, shows an increase of 5.4 %, exceeding the objective for 2014



Financial strength

Net financial debt (€mn)



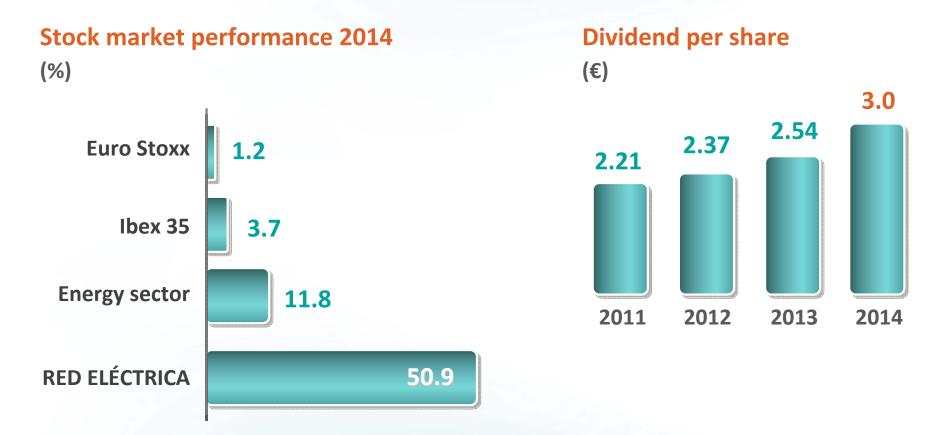
2013 2014
Average cost 3.84 % 3.49 %
Net debt/EBITDA 3.8 x 3.9 x

- 79 % of the debt at fixed rate.
- Average life 4.9 years.

Diversified debt structure and strong liquidity position



Shareholder returns



The dividend per share grew 18 % in 2014



CSR and corporate governance

Management of ethics

- Code of ethics and code of conduct for suppliers.
- Compliance programme.
- Guidelines to strengthen transparency.

Environmental responsibility

- Strategy for preserving biodiversity.
 - **O 2014 European Award for the Environment.**
 - o "Red Eléctrica Forest" project.
- Strategy to combat climate change.

Committed to our workforce

- Creating stable, high-quality employment.
- Promoting equality:
 - continued increase in the number of female employees on workforce and in management positions.
- Implementation of the healthy company model:
 - Committed to health, safety and reconciliation.



CSR and corporate governance

Corporate Governance Best Practices

- Approval of a Corporate Governance Policy.
- Increase of independent directors on Board committees:
 75 % independent.
- Gender diversity on the Board: 45 % of female directors and 50 % of external female directors (leader among IBEX35 companies).
- Approval of the remuneration policy for board members for a period of 3 years.

Excellence and sustainability

 Maximum score among Spanish companies in the European Seal of Excellence +500 and inclusion in the MSCI indexes and the Euronext Vigeo indexes.



Basic strategic lines

Growth in a low-risk environment

- Solid growth in consolidated activities.
 - Investment in transmission grid: € 3,100 M.
 - o Investment in system operation projects: € 100 M.
 - o Investment in dark fibre optic network: € 475 M.
- Additional growth in new activities: € 1,000 M.
 - Investment in storage on islands.
 - International investment.



Development of a management model focused on innovation, efficiency and corporate responsibility.



Financial targets 2014-2019

Investments of around € 4,700 M

Improve EBITDA

margin by ≥ 200 basis points

by the end of the period

Net debt/EBITDA: 3.5 x average for the period

Growth of 5-6 % (CAGR) since 2013 in profit per share for the period Growth of 7% (CAGR) in dividend per share since 2014



Main challenges moving forward

- Integration of energy networks.
- Greater cooperation between electric systems.
- Storage of electricity.
- Progressive electrification of the country.
- Consolidation of an internal European energy market.



Our challenge is the construction of a flexible, safe and increasingly better interconnected transmission grid whilst at the same time undertaking the efficient and sustainable management of the electricity system





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Carmen Gómez de Barreda

CHAIRWOMAN OF CORPORATE RESPONSIBILITY
AND GOVERNANCE COMMITTEE

Paloma Sendín de Cáceres CHAIRWOMAN OF AUDIT COMMITTEE